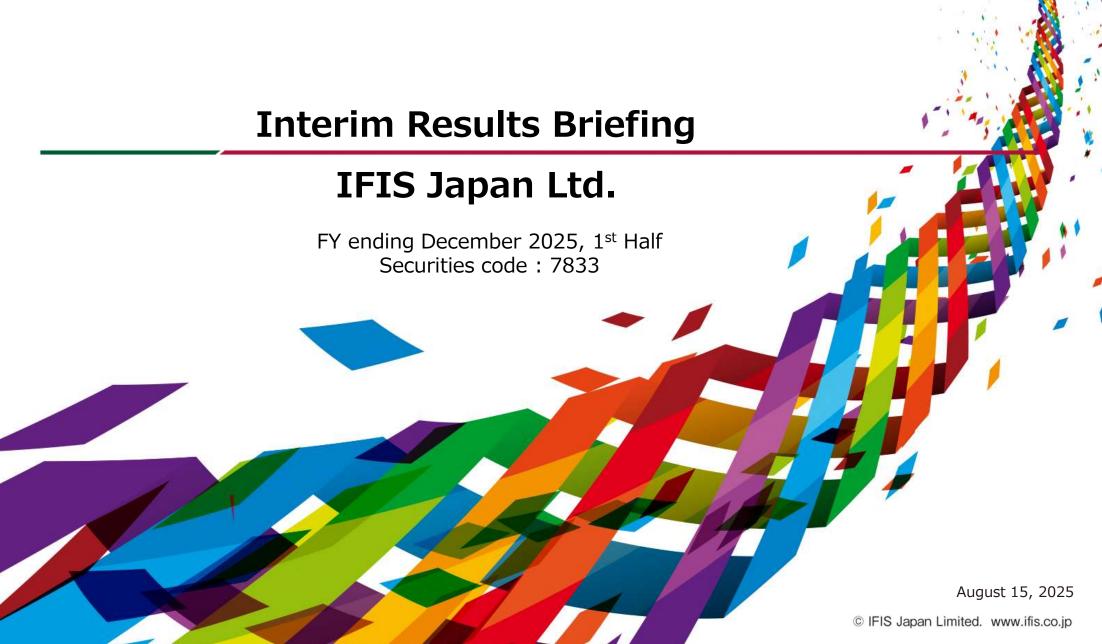
## 「伝える」のその先へ





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**Performance Highlights** 



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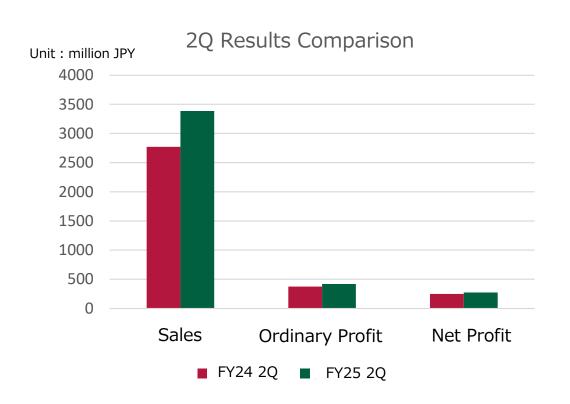
**Shareholder Returns** 





# **Performance Highlights -2Q FY2025**

Unit: million JPY



	FY24 2Q	FY25 2Q	YoY %	Diff
Sales	2,771	3,385	+22.1%	+614
Ordinary Profit	374	419	+12.0%	+45
Net Profit	248	272	+9.9%	+24
ROE (%)	4.5%	4.8%		
EPS (JPY)	25.8	28.3		

Significant year-on-year growth, primarily attributable to the consolidation of Ten Nine Communications.

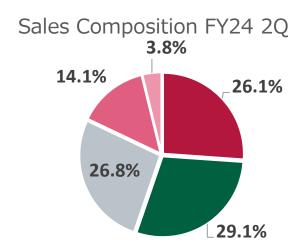




# **Segment Performance**

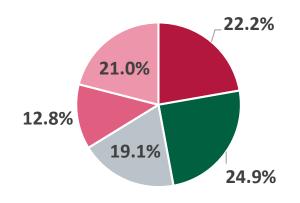
Unit: million JPY

Segment	FY24 2Q	FY24 2Q	YoY %	Diff
Financial Information	724	752	+3.8%	28
Document Solutions	807	842	+4.3%	35
Fund Disclosure	742	648	-12.7%	-94
IT Solutions	391	432	+10.4%	41
Language Solutions	107	711	+566.7%	604



- IT Solutions, Document Solutions and Financial Information maintained steady expansion.
- Language Services saw substantial growth due to the acquisition of Ten Nine Communications.
- Fund Disclosure revenue declined due to a pull-back following last year's surge from the new NISA program.

Sales Composition FY25 2Q







# **Financial Information**

Unit: million JPY

	FY24 2Q		FY25 2Q		YoY	Diff
	Amount	CR %	Amount	CR %	%	<b>5</b>
Sales	724	26.1%	752	22.2%	+3.8%	28
Operating Profit	296	52.5%	297	47.4%	+0.3%	1

Revenue increased on the back of rising development projects for securities content and strong performance of Capital Eye News and Data. Profit growth was limited due to strategic investment in capacity expansion for future opportunities.

- ·Content & Data Services
- Driven by online brokers content and Capital Eye News/DB
- Research report system
- Fewer upgrade projects than expected

·IFIS SCOPE

🕕 Stable





## **Document Solutions**

Unit: million JPY

	FY24	1 2Q	FY25	5 2Q	YoY	Diff
	Amount	CR %	Amount	CR %	%	<b>5</b>
Sales	807	29.1%	842	24.9%	+4.3%	35
Operating Profit	69	12.3%	108	17.3%	+55.9%	39

Life insurance-related printing temporarily declined as major clients deferred form revisions to the second half. Conversely, corporate pension services grew thanks to strong orders for DC solutions.

- DC Solutions
- Insurance documents
- ·Securities/IR documents
- W2P (Web-to-Print)

- Robust development orders
- Large projects shifted to 2H
- Slight decline as expected
- Orders concentrated in 2H





# **Fund Disclosure**

Unit: million JPY

	FY24	1 2Q	FY25	5 2Q	YoY	Diff
<b>2</b>	Amount	CR %	Amount	CR %	%	<b>5</b>
Sales	742	26.8%	648	19.1%	-12.7%	-94
Operating Profit	156	27.7%	113	18.1%	-27.4%	-43

Although the total assets of investment trusts continue to expand, last year's surge in printing demand under the new NISA scheme reversed this term, resulting in revenue and profit declines.

- •FDOS (Financial Document Order System)
- More adopters

Investment trust documents

Post-surge demand decline after new NISA boom



## **IT Solutions**



Unit: million JPY

<b>(&gt;)</b>	FY24 2Q		FY25 2Q		YoY	Diff
	Amount	CR %	Amount	CR %	%	<b>5</b>
Sales	391	14.1%	432	12.8%	+10.4%	41
Operating Profit	33	5.9%	60	9.5%	+79.2%	26

Orders for business solutions were strong, particularly employment/payroll and GIS projects, and last-minute demand for VB migration. Improved operational efficiency translated into higher profits.

- Contracted development
- Steady orders for employment/payroll solutions

VB Migration

Last-minute demand contributed to segment growth

·SES

Recruitment bottleneck





# **Language Solutions**

Unit: million JPY

A	FY24	FY24 2Q		5 2Q	YoY Diff	
	Amount	CR %	Amount	CR %	%	
Sales	107	3.8%	711	21.0%	+566.7%	604
Operating Profit	9	1.7%	49	7.7%	+419.8%	39

Translation and interpretation services for global clients saw explosive growth as Ten Nine Communications was consolidated from October 2024. This drove major YoY increases in both revenue and profit.

- Interpretation
- Market demand expanding, including Expo

Staffing

- Demand healthy but shortages of high-skill linguists
- Translation
- Translation demand declined, impacted by the broader adoption of generative Al technologies.





# **Consolidated Balance Sheet**

[Unit: million JPY]

Item	2024 Year-End	2025 2Q	Change
Current Assets	5,608	5,563	-45
Non-current Assets	1,364	1,295	-69
Total Assets	6,973	6,858	-114
Current Liabilities	927	838	-89
Non-current Liabilities	375	270	-104
Total Liabilities	1,303	1,109	-194
Net Assets	5,670	5,749	79
Total Assets	6,973	6,858	-114
Equity capital	5,670	5,749	79
Equity Ratio (%)	81.3%	83.8%	2.5%
Net Assets per Share (JPY)	588.52	596.76	8.2

**Equity ratio** 83.8%

**Current ratio** 663.4%

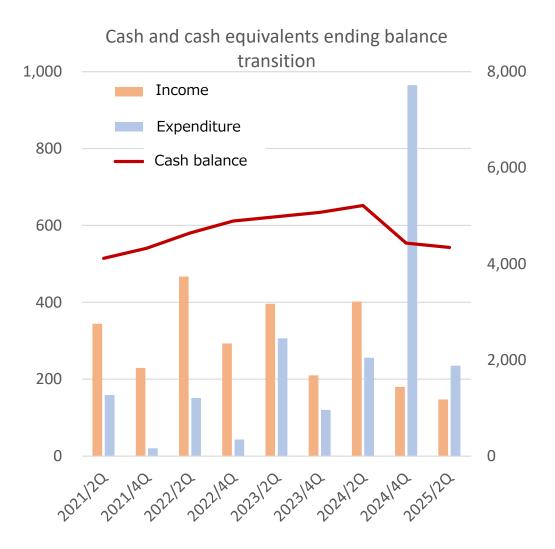
High equity and current ratios underscore a robust financial base, providing ample flexibility for strategic investment and shareholder returns.



## **Cash Flow**



Unit: million JPY Unit: million JPY



	FY24 2Q	FY25 2Q	Change
Operating CF	402	147	-255
Investing CF	-78	-46	32
Financing CF	-178	-188	-10
Ending Balance	5,216	4,343	-873

### **Operating CF:**

- Pre-tax profit 416
- Depreciation 64
- Goodwill amortisation 28
- Tax payments -192
- Retirement allowance decrease -120

### **Investing CF:**

- Purchase of property, plant and equipment -10
- Intangible asset purchases -36

#### **Financing CF:**

Dividend payments and other -188



## **Full-Year Forecast**



Unit:million JPY

Metric	FY24 Actual	FY25 Forecast	YoY
Sales	5,859	7,150	122%
Operating Profit	677	770	114%
Ordinary Profit	678	770	114%
Net Profit	422	510	121%
Sales Operating Profit			47.3% 54.4%

Half-year progress shows steady advancement towards full-year targets, with sales achieving 47.3% of plan and net profit reaching 53.4%.

54.4%

53.4%

**Ordinary Profit** 

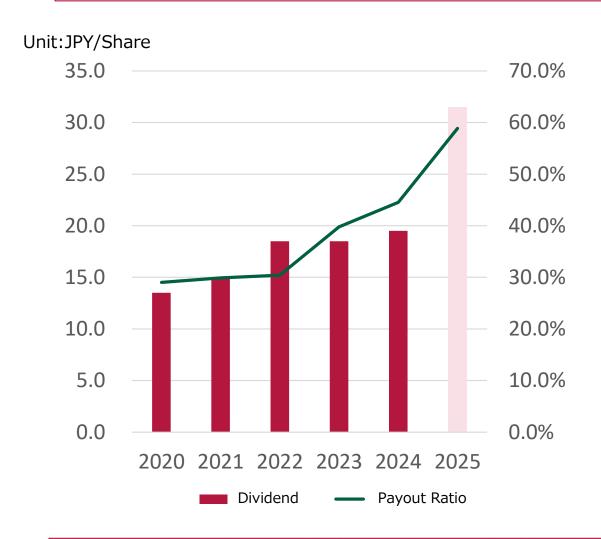
Net Profit





## **Shareholder Returns**

The payout ratio is expected to exceed 50%, including a commemorative dividend, reflecting our commitment to delivering shareholder value.



### 2025 forecast dividend:

31.5JPY

(21.5JPY Ordinary + 10JPY 30<sup>th</sup> anniversary)



# Thank you for your attention

We look forward to your continued support.